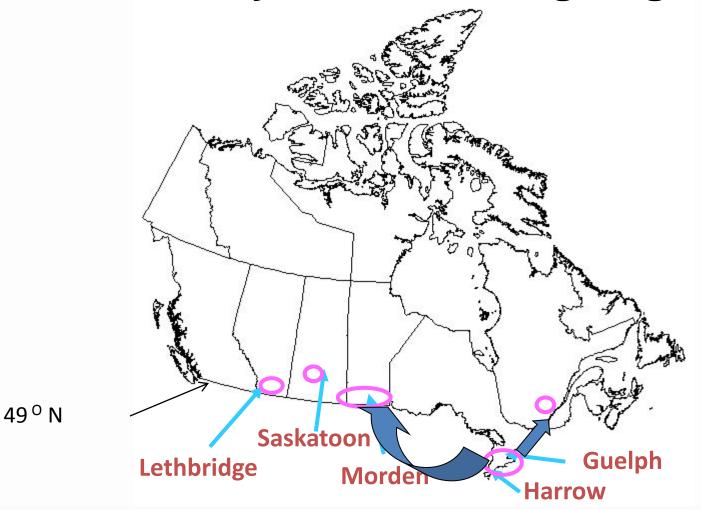
Canadian Dry Bean Growing Regions





The climate

- North of the 49th parallel
 - Long days in summer
 - Warm days but cool nights
 - Frost in any month except July



The Challenge

- Produce a high value crop in <100days
- Compete with alternative pulse crops
 - Experience
 - Soil type medium textured loam in thin black soil zone of SK (= higher rainfall)
 - Yield
 - Price

Need for premium quality



Premium Quality

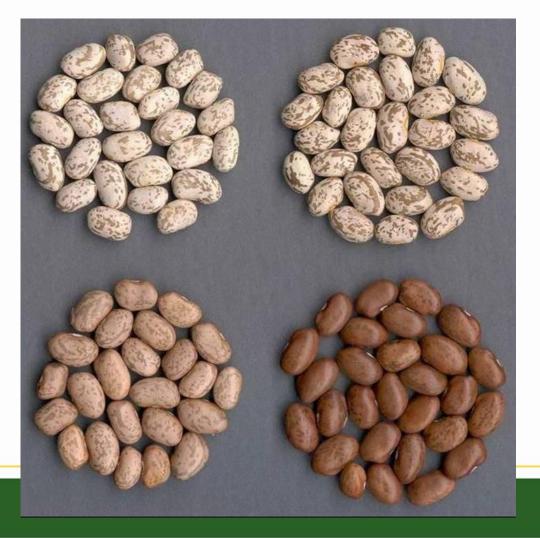
The customer is always right!



Premium Quality

Slow darkening Regular darkening





fresh



Pink Small red Pinto (e.g. Viva) (e.g. Redbond) (e.g. Winchester)

Navy (e.g. Envoy)

Black (e.g. CDC Jet)

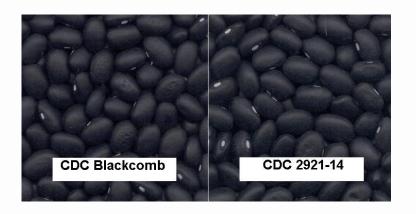
Great Northern (e.g. Polaris)



Newer Varieties bred for SK from CDC



CDC Sol





CDC WM-2



CDC Marmot

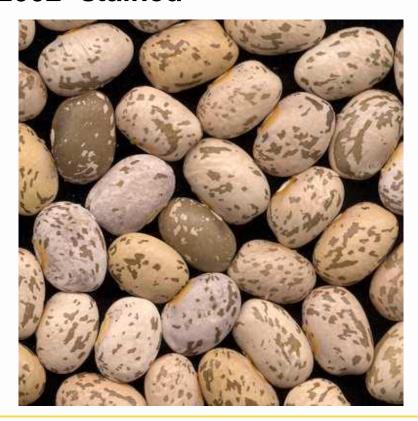


CDC 3458-7 navy

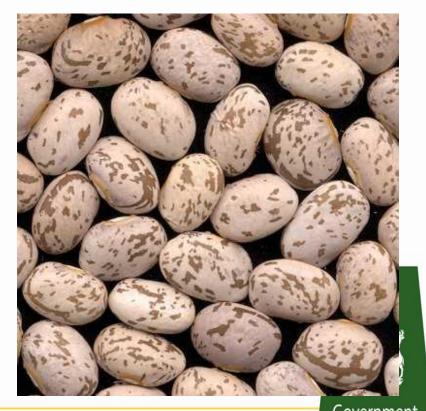


Environmental effects

CDC Pintium @ Redvers 2002- stained



CDC Pintium @ Saskatoon 2002- not stained



Maturity problems

Too late



More mature



Early Maturity

- Early maturity in one environment does not = early maturity in another
- Watch out for effect of long days
 - Delayed DTF
- Watch out for effect of cool nights
 - Lengthens DTM
- Early maturity = shorter season for biomass accumulation and yield



Cold Tolerant Beans?



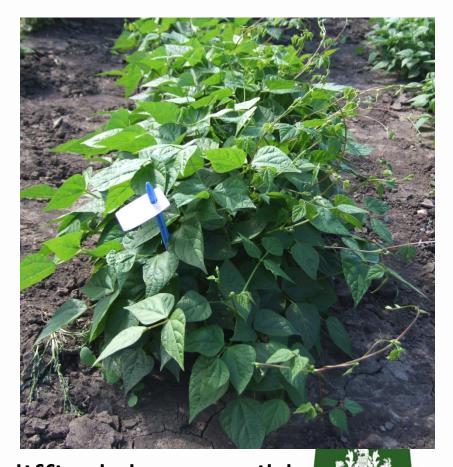
- Originated in sub-tropical regions
- Warm-season legume
 - Hate cold temperatures

- Cold tolerant beans would lengthen the season
 - ✓ Germinate in cool soil
 - Survive the odd light late spring frost or early fall frost



Tepary Bean

- Wild & cultivated species originating in dry areas of Mexico and SW USA
- Looks like small common bean
- Reputation for tolerance to drought, heat and cold



- Crossing with common bean is difficult but possible
- testing hybrids for stress tolerance



Breeding for tolerance

- White mould
 - plant architecture
 - Screening for tolerance of material in disease nurseries under irrigation

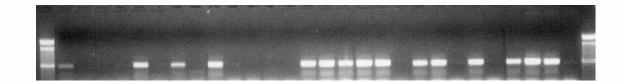


http://info.ag.uidaho.edu/pdf/PNW/PNW0568.pdf



Common Bacterial Blight

Marker-assisted selection



Followed by field confirmation



Now have early maturing, CBB tolerant blacks, navies & pintos



Halo Blight

- Crossing to exotic material resulted in introduction of susceptibility
- single gene control appears possible
- I-gene marker for BCMV may also work as marker for tolerance to HB



Anthracnose

- Becoming a problem in SK with wetter years
- Genetic resistance available for prevalent race 73
- Markers available and being used in breeding programs to ensure newer lines are tolerant









Issues affecting quality

- Genetics of colour, size, shape
- Maturity
- Disease
- Agronomics
 - Maximize yield for particular production system
 - Decrease disease incidence
 - Take advantage of irrigation to keep seeds plump & to maintain yield potential

Saskatchewan

Future

- Niche marketing of new/improved types of beans
 - Smaller production of more types
 - De-commodification
 - new combinations of colours, shapes, sizes
 - specific profiles of nutrients

Is the consumer willing to pay a premium???



Dry Bean

Main Characteristics of Varieties

Varieties of Grain Crops 2014

		Years	Yield % of CDC Pintium			Days to	Maturity	% Pod	Seed	Growth
Variety	Туре	Tested*	Irrigation	Area 2	Area 3	Flower	Rating**	Clearance ♠	Weight (g/1000)	Habit‡
CDC Pintium	pinto	12	100	100	100	50	Е	85	350	I
Island	pinto	6	117	111	100	55	М	79	355	II
Mariah ^	pinto	4	112	113	94	55	L	82	293	II
Winchester	pinto	5	116	111	109	52	М	82	352	II
Winmor	pinto	6	118	104	100	55	М	72	350	II
CDC Marmot	pinto	4	109	120	115	50	Е	80	367	I
CDC WM-2 ~	pinto	7	114	108	104	52	Е	79	365	II
Envoy	navy	12	80	90	84	53	М	77	184	I
Lightning	navy	7	109	95	90	60	L	85	175	II
Skyline ^	navy	5	74	95	92	57	L	80	163	I
OAC Spark	navy	5	86	100	101	55	L	81	163	1
AC Polaris	great northern	7	97	102	95	52	L	70	310	III
AC Redbond	small red	8	98	103	99	51	М	65	290	II
CDC Blackcomb	black	6	113	99	94	56	М	85	167	II
Carman Black	black	5	125	115	112	59	М	88	180	II
CDC Jet	black	12	94	96	92	58	L	85	170	II
AC Black Diamond	shiny black	7	102	94	94	54	М	70	250	II
CDC Sol ~	yellow	6	102	93	85	55	L	78	399	1

^{*} Co-op and regional trials grown in narrow rows. Direct comparisons to **CDC Pintium** since 2002.



^{**} Maturity ratings based on E = 100 days L = 110 days for May 20 planting to swathing maturity. See page 2 for more information.

[♠] Pod clearance: percentage of pods that completely clear the cutterbar at time of swathing (~4 cm).

[‡] Growth habit: I = Determinate bush; II = Indeterminate bush; III = Indeterminate vine.

Canada-Saskatchewan Irrigation Diversification

Centre

Dry Bean - Wide Row

Variety	Plant Type	Site Years	Yield as % of Winchester	Days to Maturity	Seed Weight (g/1000)
Pinto					
AC Island	П	16	124	102	376
Medicine Hat 🔞	п	7	122	101	364
CDC WM-2 🕲	П	11	113	100	388
Othello	Ш	14	103	103	353
Winchester	Ш	19	100	99	351
Black	•				
AC Black Diamond	П	19	102	102	271
Black Violet	П	13	98	104	192
CDC Blackcomb	П	5	82	102	193
CDC Jet	П	6	71	108	185
Great Northern					
AAC Tundra	П	6	112	100	362
AC Polaris	Ш	17	100	103	329
Resolute	П	18	88	100	347
Pink	•		•	•	
Viva	Ш	15	103	106	262
Early Rose	П	5	88	98	298
Small Red					
AC Redbond	П	17	108	98	323
AC Earlired	Ш	5	98	99	312
Yellow					
Arikara Yellow	1	5	76	96	397
CDC Sol 🕲	1	4	67	105	425



Canada-Saskatchewan Irrigation

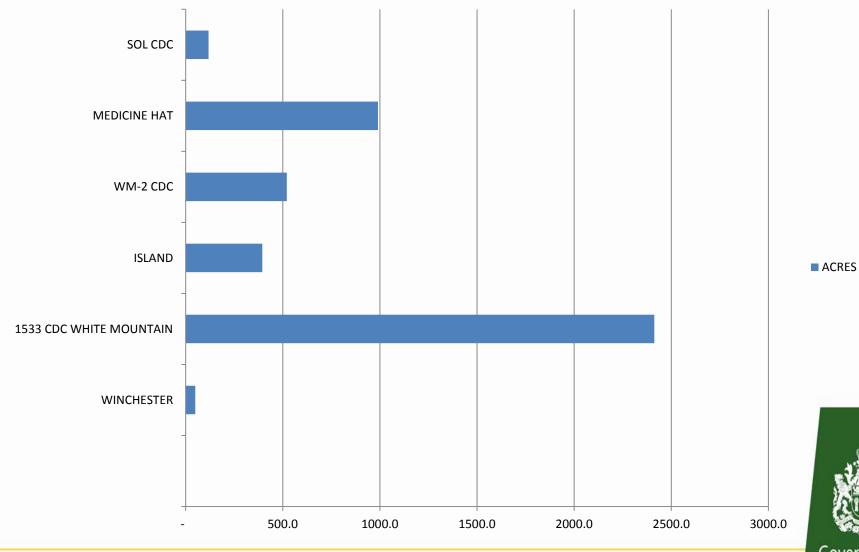
Dry Bean - Narrow Row

Diversification Centre

Variety	Plant Type	Site Years	Yield as % of Winchester	Pod Clearance Rating*	Days to Maturity
Pinto					
AC Ole	П	7	125	77	105
Winmor	H	10	112	75	103
AC Island	П	21	109	72	102
Winchester	H	21	100	78	100
CDC WM-2 🕲	II	15	93	73	98
CDC Pintium	1	17	92	88	94
Black					
AC Black Diamond	II	11	106	82	101
CDC Jet	П	12	106	88	106
Carmen Black	Ш	7	105	85	106
Black Violet	H	7	99	83	103
CDC Blackcomb	П	10	96	80	102
Great Northern					
AAC Tundra	П	5	114	67	100
AC Polaris	Ш	9	104	72	102
Alert	Ш	4	101	80	106
Resolute	П	11	88	73	100
Pink					
Viva	Ш	2	79	68	107
Small Red					
AC Redbond	П	9	98	79	99
Navy					
Envoy	1	10	90	79	99
OAC Lightning	П	8	85	86	104
Yellow					
CDC Sol (9)	1	7	79	78	102
Arikara Yellow	1	6	71	74	95

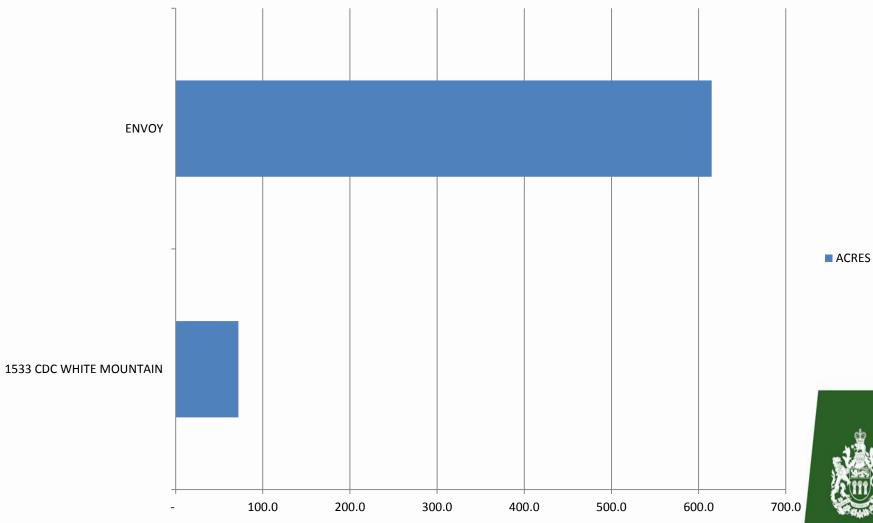


Dry Bean Acres by Crop Type and Variety 2013 (irrigated) Courtesy SCIC



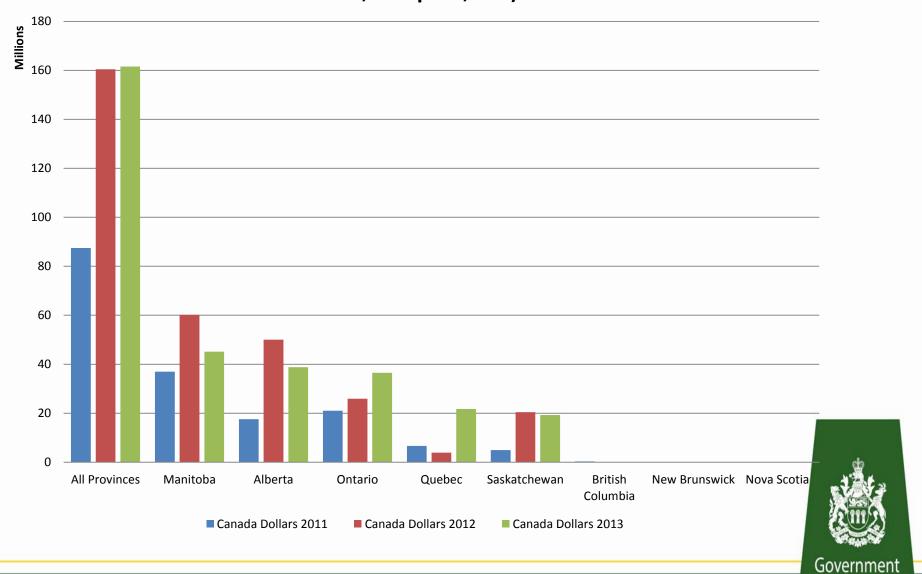


Dry Bean Acres by Crop Type and Variety 2013 (dryland) Courtesy SCIC



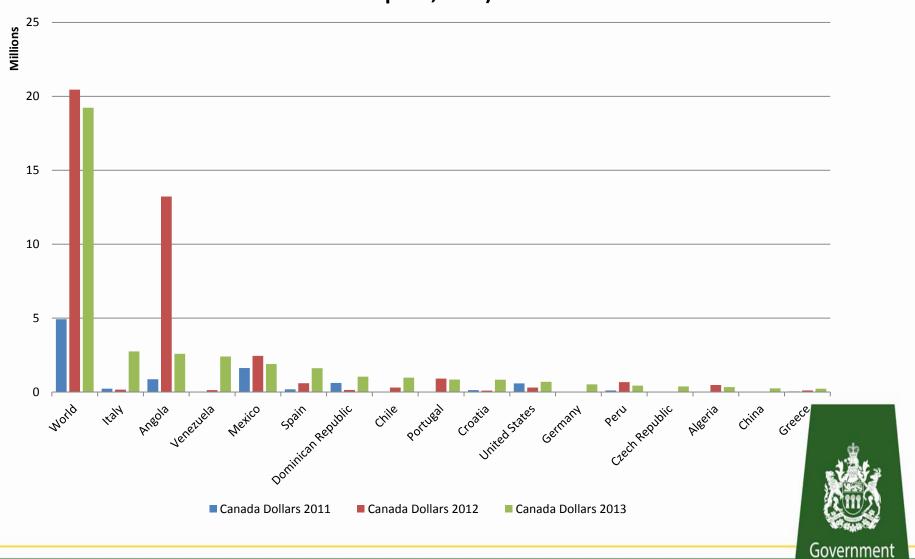


Canadian Export to World Via Province: Beans Nesoi (Black, Lima, Pinto, Cowpeas, Etc.)



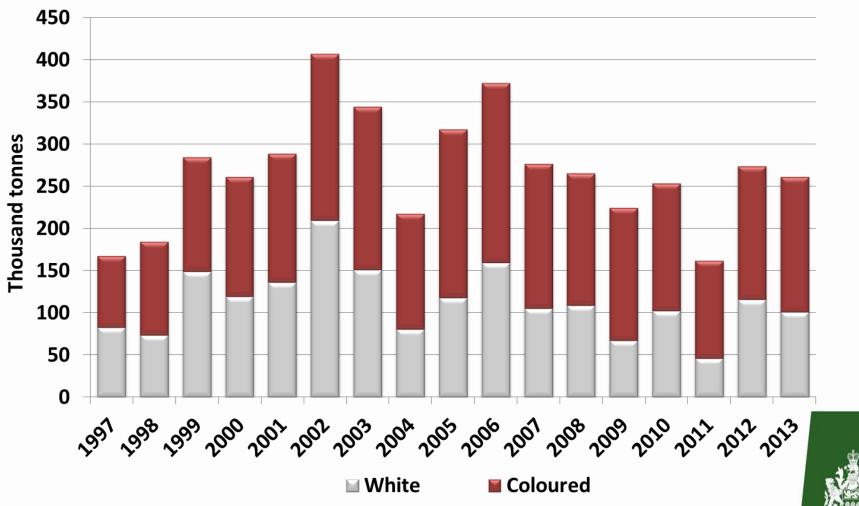
Saskatchewan

Canadian Export to World: Beans Nesoi (Black, Lima, Pinto, Cowpeas, Etc..)



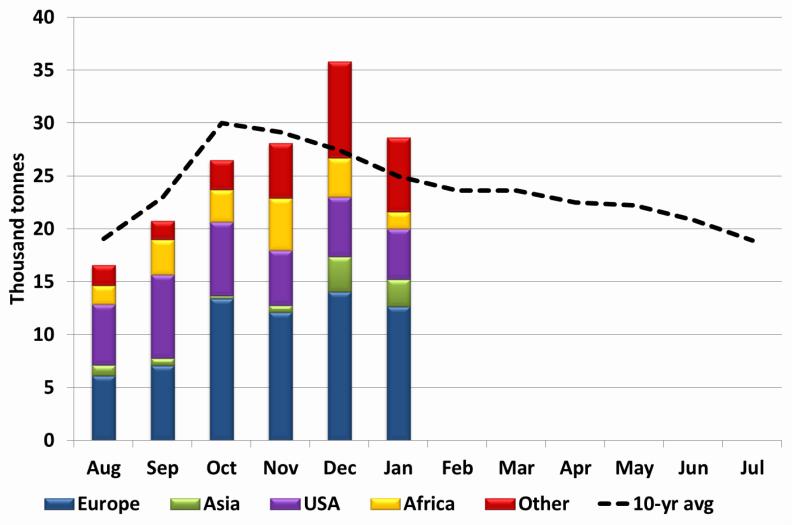
Saskatchewan

Canadian Dry Bean Production



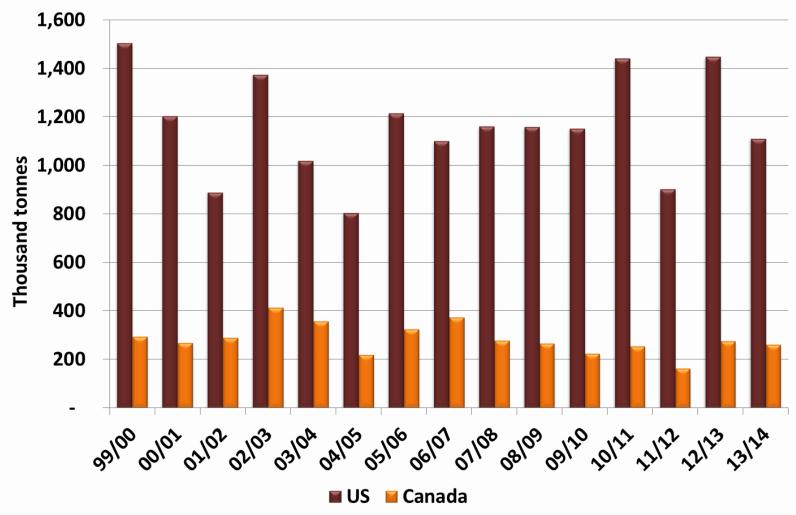


2013/14 Canadian Dry Bean Exports



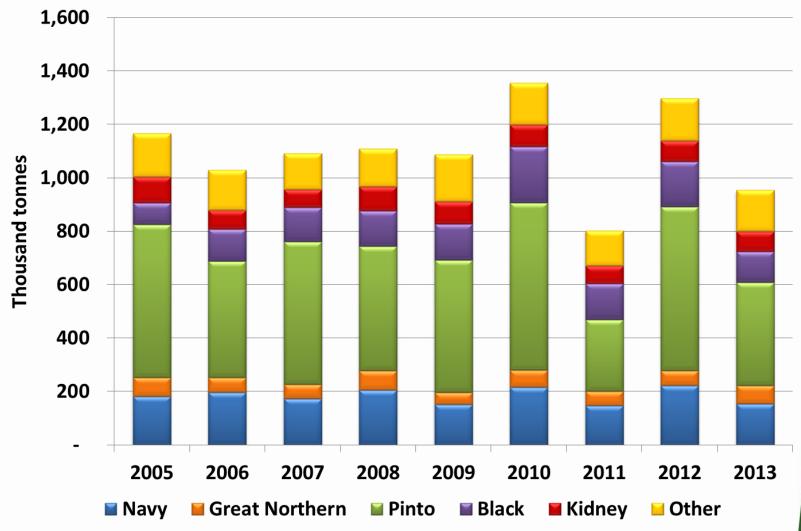


North American Dry Bean Production



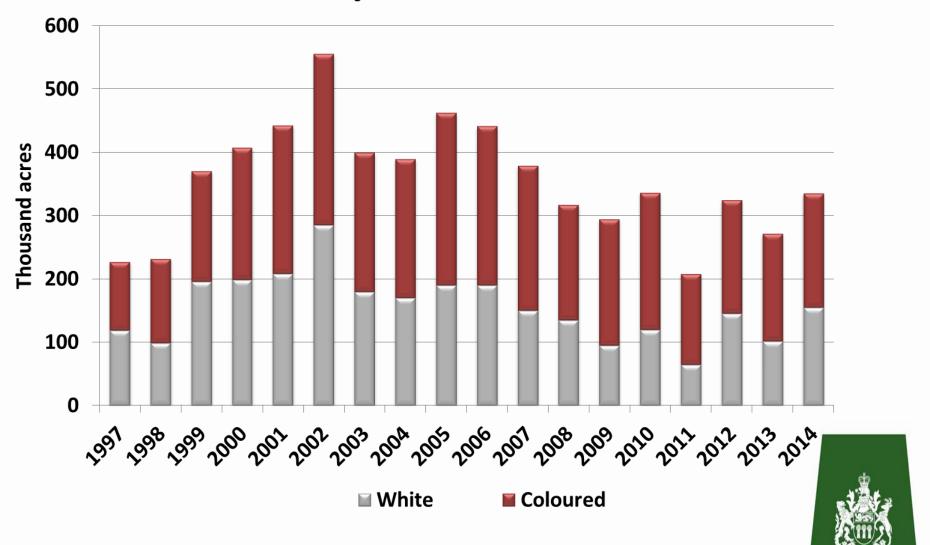


US Dry Bean Production





Canadian Dry Bean Seeded Area





CGC Weekly Handling Statistics

Includes only bulk movement through licensed facilities (thousand tonnes)

Grain Shipping Week: 30

Week ending: March 2, 2014

	<u>Flax</u>	<u>Peas</u>	<u>Lentils</u>	<u>Chickpeas</u>	<u>Canaryseed</u>	<u>Mustard</u>	<u>Sunflowers</u>	Dry Beans
Farm Deliveries								
Current	10.3	53.3	3.5	0.0	-	0.0	0.0	0.0
Last week	7.2	24.9	0.3	0.0	-	0.0	0.0	0.0
Year-to-date	297.7	1464.1	405.9	15.8	-	0.0	0.6	28.0
Last YTD	222.3	1342.2	n/a	n/a	n/a	n/a	n/a	n/a
Shipments								
Current	15.7	38.0	3.8	0.0	0.0	0.0	0.0	0.0
Last week	2.6	22.8	0.5	0.0	0.0	0.0	0.0	0.0
Year-to-date	241.8	1369.8	168.2	8.5	0.0	0.0	0.4	6.4
Last YTD	0.0	1322.6	n/a	n/a	n/a	n/a	n/a	n/a
Exports								
Current	3.83	0.00	11.12	-	0.00	-	0.00	0.00
Last week	1.81	24.26	0.00	-	0.00	-	0.00	0.00
Year-to-date	191.91	1078.37	177.83	2.94	18.84	2.34	0.59	28.03
Last YTD	162.50	1022.90	n/a	n/a	n/a	n/a	n/a	n/a
Visible Stocks								
Primary & Proc	72.72	117.65	20.57	7.47	0.00	0.60	3.71	17.80
Terminal	3.84	17.76	8.09	0.00	0.14	1.74	0.00	0.00
In-transit	16.48	36.91	10.69	0.00	0.48	0.34	0.00	0.00
Total	93.04	172.32	39.35	7.47	0.62	2.68	3.71	17.80
Last week	91.28	131.89	43.68	7.47	0.51	2.34	3.71	17.80
Last yr total	80.60	362.00	n/a	n/a	n/a	n/a	n/a	n/a



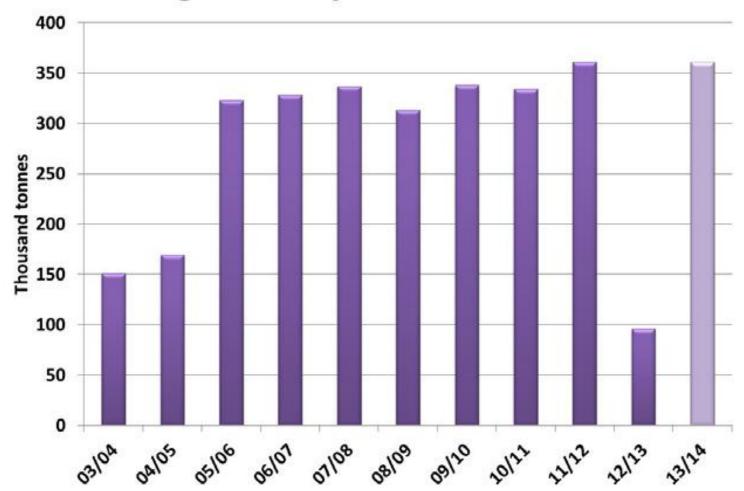
Canadian Dry Bean Supply & Disposition

	09/10	10/11	11/12	12/13	13/14	14/15
Seeded Acres, 000's	295	336	208	325	272	335
Harvested Acres, 000'	279	315	164	319	265	313
Yield (lbs/acre)	1,781	1,777	2,183	1,899	2,176	1,963
Supply ('000 tonnes)						
Carry-In	13	10	44	20	38	30
Production	224	254	162	274	262	279
Imports	55	58	55	79	60	50
Total Supply	292	322	262	373	360	358
Disposition ('000 tonne	es)					
Total Domestic	26	40	18	38	40	30
Exports	255	237	224	297	290	300
Total Disposition	281	277	242	335	330	330
Ending Stocks	10	44	20	38	30	28
Stocks/Use	3.6%	15.9%	8.3%	11.4%	9.1%	8.6%

Source: StatsCan & AgCan with LeftField projections in bold

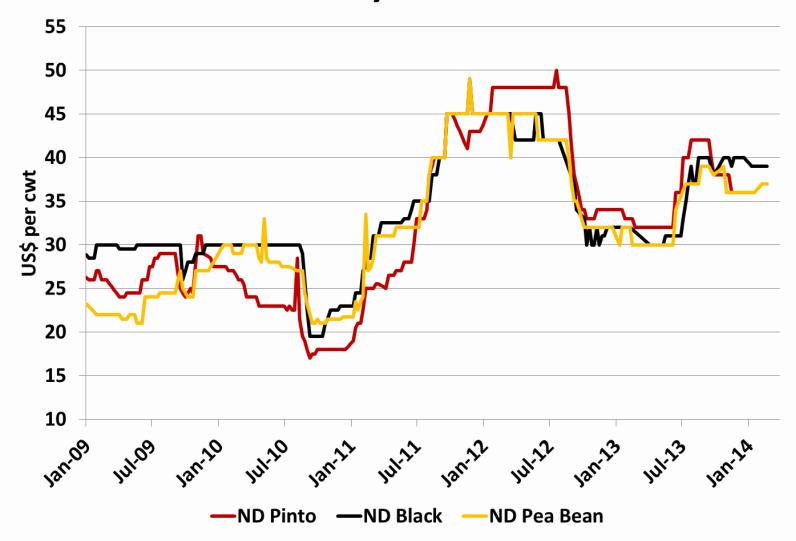


Argentine Dry Bean Production



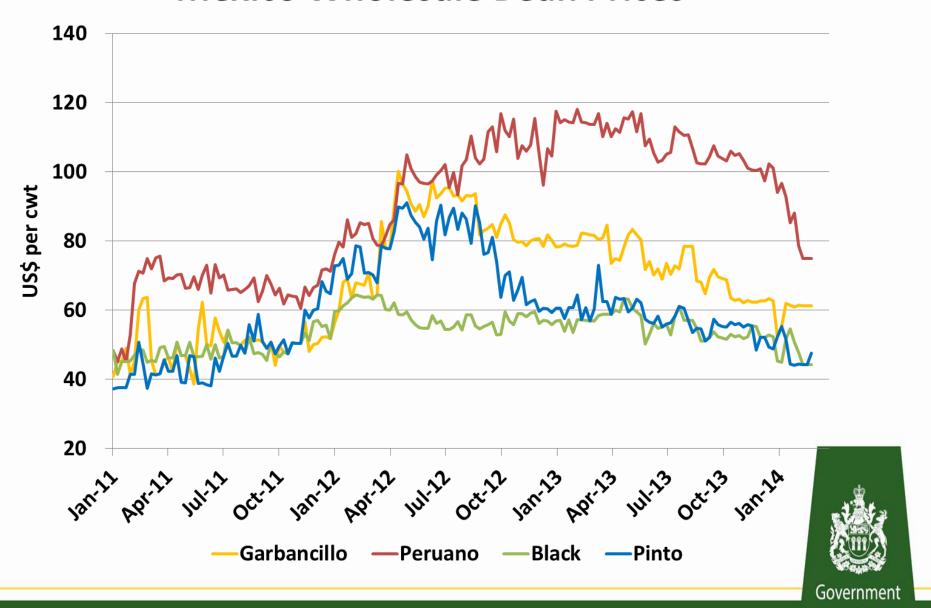


North Dakota Dry Bean Producer Bids



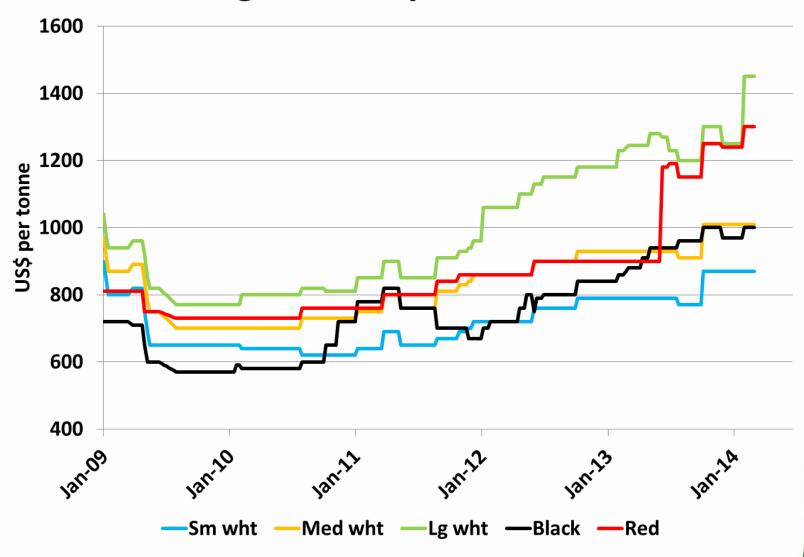


Mexico Wholesale Bean Prices



Saskatchewan

Argentine Dry Bean Prices





Statpub collects from a variety of sources. Todays prices for Saskatchewan.

- BEANS SPOT MARKET AVERAGE 2014 CROP
- (CDN cents per pound farmers dressed quality delivered plant)

•	No 1 Navy/Pea Bea	ns 37.00 to 37.00	37.00	28.50 to 30.00
•	No 1 Great Northern	n 60.00 to 60.00	60.00	33.30 to 35.00
•	No 1 Cranberry Bea	ans 64.00 to 64.00	64.00	42.80 to 45.00
•	No 1 Light Red Kidr	ney55.00 to 55.00	55.00	42.80 to 45.00
•	No 1 Dark Red Kidr	ney 60.00 to 60.00	60.00	42.80 to 45.00
•	No 1 Black Beans	35.00 to 35.00	35.00	
•	No 1 Pinto Beans	32.00 to 32.00	32.00	25.70 to 27.00
•	No 1 Small Red			
•	No 1 Pink	40.00 to 40.00	40.00	



Todays Prices: (Source Saskcan)

New crop pricing:

 Pintos Navies Blad
--

• ~30 Mid 30's Low 30's

Old Crop pricing

• ~32

36-37

33-35

CourtesySaskcanPulse

Alvin Klassen cellular: 204 312 0888

aklassen@Saskcan.com



Saskatchewan processor

- Saskcan Actively looking at navy beans being developed at CDC
- Market looking for new sources of dry bean
- Will be actively promoting dry beans and faba beans in coming years under irrigation.
- Fb 9-4 faba under irrigation in Alberta yielded 110 bu. / acre.



Questions? comments!

